



BUSINESS CASE ANALYSIS

REGDESK RIM PLATFORM

Cost Savings Estimation

Test Corp — Regulatory Affairs Efficiency

PREPARED FOR Test Corp	PRIMARY CONTACT Pablo Ojeda
TITLE / ROLE Head of RA	RA TEAM SIZE 5 FTEs • 2 Contractors
AVG FTE ANNUAL COST \$104,000	DATE July 2026

EXECUTIVE SUMMARY

RegDesk is a cloud-based Regulatory Information Management (RIM) platform that centralizes regulatory data, automates research workflows, and provides real-time submission tracking across global markets.

Based on data provided by **Test Corp**, this analysis quantifies the potential cost savings achievable through RegDesk implementation. Total projected annual savings amount to **\$266,357** in recoverable labor costs, plus **\$2,190,000** in speed-to-market revenue recovery — freeing **2.6 FTE equivalents** of regulatory capacity annually.

\$266,357 Annual Recoverable Savings	2.6 FTE Equivalents Freed	\$2,190,000 Speed-to-Market Revenue	\$2,456,357 Total Projected Savings
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SAVINGS BREAKDOWN BY RIM PILLAR

Category		
PLAN	Regulatory Intelligence & Monitoring	\$136,032 1.3
PLAN	Standards & Legislation Monitoring	\$40,560 0.4
TRACK	Registration Status & Reporting	\$18,970 0.2
BUILD	Submissions Management	\$5,879 0.1
BUILD	Time-to-Market (Submission Builder)	\$47,029 0.5
BUILD	Technical Documentation & Compliance Forms	\$6,188 0.1
MAINTAIN	Change Control & Global Assessments	\$11,700 0.1
⚡ Speed-to-Market Revenue Upside		\$2,190,000 —
TOTAL PROJECTED SAVINGS		\$2,456,357 2.6

KEY ASSUMPTIONS USED

Assumption	
Avg Fully-Loaded RA FTE Annual Cost	\$104,000
Productive Working Hours per Year	2,000 hrs
Avg Monthly Revenue per Product per Market	\$365,000
Total RA FTEs (employees)	5
RA Contractors / Consultants	2

Important Notice: This Business Case Analysis is a preliminary cost savings estimation based on data provided by the client and RegDesk's proven efficiency methodology. All figures are approximate and subject to variation based on actual implementation, organizational structure, and adoption levels. RegDesk does not guarantee specific outcomes. This document is for informational purposes only and does not constitute a binding commercial commitment. Savings percentages applied by RIM pillar: Reg Intelligence monitoring 100%, planning 50%; Standards monitoring 100%, assessment 50%; Registration reporting 95%; Submissions management 85%; Technical documentation 85%; Change control 75%.