Business Case Calculator

RegDesk Internal Use Only — Enter client data from the questionnaire to estimate cost savings

CLIENT INFORMATION

COMPANY NAME	TITLE / ROLE	PRIMARY CONTACT	DATE

COST ASSUMPTIONS (from Section 8 of questionnaire)

ASSUMPTION	CLIENT VALUE	UNIT	NOTES
Avg Fully-Loaded RA FTE Cost		USD/year	*Salary × 1.3*
Productive Hours / Year / FTE		hours	*Typically 2,000–2,400*
Total RA FTEs (employees)		# FTEs	*From Q28*
RA Contractors / Consultants		# FTEs	*From Q29*
Avg Monthly Revenue per Market		USD/month	*Per product, one country*

SAVINGS SUMMARY (auto-calculated — fill inputs on pages 2–3 first)

MODULE		RECOVERABLE SAVINGS	FTE EQUIV.
PLAN	Regulatory Intelligence & Monitoring		
TRACK	Registration Status & Reporting		
BUILD	Submissions Management		
PLAN	Standards & Legislation Monitoring		
MAINTAIN	Change Control & Global Assessments		
BUILD	Submissions & Time-to-Market		
BUILD	Technical Documentation & Compliance Forms		
Speed-to-Market Revenue (Submissions Management)			
TOTAL PROJECTED SAVINGS			

■ **Calculate Savings — Click to Run All Calculations**

>> Import Client FDF | >> Export FDF | Export Report

Section 1 — Regulatory Intelligence & Monitoring

PLAN

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
1. # People performing regulatory monitoring	*# people*		100% saving
2. Hours/week per person on monitoring	*hrs/week*		100% saving
3. # NPD regulatory plans per year	*plans/yr*		50% saving
4. Avg hours per NPD regulatory plan	*hours*		50% saving
5. # Existing-product-to-new-country plans/year	*plans/yr*		50% saving
6. Avg hours per existing-product plan	*hours*		50% saving

Section 2 — Registration Status & Reporting

TRACK

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
7. # Regulatory status queries/reports per month	*queries/mo*		95% saving
8. Avg hours per report	*hours*		95% saving

Section 3 — Submissions Management

BUILD

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
9. # Global regulatory submissions per year	*subs/yr*		85% saving
10. Avg hours coordinating deliverables per submission	*hours*		85% saving
11. Avg monthly revenue per product per market	*USD/mo*		

Section 4 — Standards & Legislation Monitoring

PLAN

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
12. # People monitoring standards/legislation	*# people*		100% saving
13. Avg hours/week per person on standards monitoring	*hrs/week*		100% saving
14. # Standards/legislations changing per year	*per year*		50% saving
15. Avg hours per assessment process	*hours*		50% saving

Section 5 — Change Control & Global Assessments

MAINTAIN

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
16. # Change control assessments per year	*assess/yr*		75% saving
17. Avg # countries impacted per change	*countries*		75% saving
18. Avg hours per country-level assessment	*hours*		75% saving

Section 6 — Submissions & Time-to-Market

BUILD

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
19. # Global submissions per year	*subs/yr*		85% saving
20. Avg days to create one submission	*days*		85% saving
21. Avg monthly revenue per product per market	*USD/mo*		

Section 7 — Technical Documentation & Compliance Forms

BUILD

QUESTION (from client questionnaire)	UNIT	CLIENT VALUE	SAVINGS %
22. # GSPR/EPC created or revised per year	*per year*		85% saving
23. Avg hours per GSPR/EPC creation/revision	*hours*		85% saving
24. # Declarations of Conformity per year	*per year*		85% saving
25. Avg hours per DoC creation/revision	*hours*		85% saving

Formula Reference (from SSI ROI Spreadsheet)

RegIntel Monitoring:
people × hrs_wk × FTE_cost × 52 / hrs_yr × savings_pct (100%)

RegIntel Plans (Expansion):
plans × hrs × (FTE_cost / hrs_yr) × savings_pct (50%)

Submissions Management:
subs × hrs × (FTE_cost / hrs_yr) × 85%

Standards Monitoring:
people × hrs_wk × FTE_cost × 52 / hrs_yr × 100%

Change Control:
assess × countries × hrs × (FTE_cost / hrs_yr) × 75%

GSPR/EPC + DoC:
(gspr × hrs + doc × hrs) × (FTE_cost / hrs_yr) × 85%

RegIntel Plans (NPD):
plans × hrs × (FTE_cost / hrs_yr) × savings_pct (50%)

Tracking & Reporting:
queries_mo × hrs × (FTE_cost / hrs_yr) × 12 × 95%

Speed-to-Market Revenue:
monthly_rev × 3 months (Collab + App Builder)

Standards Assessment:
changes × hrs × (FTE_cost / hrs_yr) × 50%

Submissions & Time-to-Market:
subs × days × 8hrs × (FTE_cost / hrs_yr) × 85%

■ **Calculate Savings — Click to Run All Calculations**