

CLIENT INFORMATION

COMPANY NAME	PRIMARY CONTACT
TITLE / ROLE	DATE

Cost Assumptions (Q24–Q27 from questionnaire — fte cost / hrs / headcount; monthly revenue entered here)			
ASSUMPTION	CLIENT VALUE	UNIT	NOTES
Avg Fully-Loaded RA FTE Cost		USD/year	Salary × 1.3
Productive Hours / Year / FTE		hours	Typically 2,000–2,400
Total RA FTEs (employees)		# FTEs	From questionnaire
RA Contractors / Consultants		# FTEs	From questionnaire
Avg Monthly Revenue per Market		USD/month	Per product, one country

Savings Summary (auto-calculated — fill inputs on pages 2–3 first)			
PILLARS		RECOVERABLE SAVINGS	FTE EQUIV.
PLANRegulatory intelligence & standards monitoring			
Regulatory Intelligence & Monitoring			
Standards & Legislation Monitoring			
TRACKRegistration status & reporting			
Registration Status & Reporting			
BUILDSubmissions, documentation & deliverables			
Submissions Management			
Submissions & Time-to-Market			
Technical Documentation & Compliance Forms			
MAINTAINChange control & global assessments			
Change Control & Global Assessments			
Speed-to-Market Revenue (Submissions Management)			
TOTAL PROJECTED SAVINGS			

PLAN Regulatory intelligence, standards monitoring, and building global regulatory strategies.

Section 1 — Regulatory Intelligence & Monitoring

PLAN

Time and effort spent tracking regulatory changes, legislative updates, and building global regulatory plans.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
1. # People performing regulatory monitoring	# people	
2. Hours/week per person on monitoring	hrs/week	
3. # NPD regulatory plans per year	plans/yr	
4. Avg hours per NPD regulatory plan	hours	
5. # Existing-product-to-new-country plans/year	plans/yr	
6. Avg hours per existing-product plan	hours	

Section 2 — Standards & Legislation Monitoring

PLAN

Effort spent tracking standards, legislation, and guidances — and completing impact assessments when changes occur.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
7. # People monitoring standards/legislation	# people	
8. Avg hours/week per person on standards monitoring	hrs/week	
9. # Standards/legislations changing per year	per year	
10. Avg hours per assessment process	hours	

TRACK Registration status, reporting, and stop-ship decision support.

Section 3 — Registration Status & Reporting

TRACK

Effort spent managing registration status and generating reports for internal stakeholders.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
11. # Regulatory status queries/reports per month	queries/mo	
12. Avg hours per report	hours	

BUILD

Submissions, technical documentation, and managing deliverables with regional partners.

Section 4 — Submissions Management

BUILD

Creating country-specific regulatory submissions and coordinating deliverables with regional partners.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
13. # Global regulatory submissions per year	subs/yr	
14. Avg hours coordinating deliverables per submission	hours	
15. Avg monthly revenue per product per market	USD/mo	

Section 5 — Submissions & Time-to-Market

BUILD

Effort and revenue impact of regulatory submission timelines.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
16. # Global submissions per year	subs/yr	
17. Avg days to create one submission	days	
18. Avg monthly revenue per product per market	USD/mo	

Section 6 — Technical Documentation & Compliance Forms

BUILD

Time spent creating and revising GSPR/EPC checklists and Declarations of Conformity.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
19. # GSPR/EPC created or revised per year	per year	
20. Avg hours per GSPR/EPC creation/revision	hours	
21. # Declarations of Conformity per year	per year	
22. Avg hours per DoC creation/revision	hours	

MAINTAIN

Change control workflows and global assessments to keep registrations current.

Section 7 — Change Control & Global Assessments

MAINTAIN

Coordinating and completing change control assessments across global markets.

QUESTION (FROM CLIENT QUESTIONNAIRE)	UNIT	CLIENT VALUE
23. # Change control assessments per year	assess/yr	
— Avg # countries impacted per change	countries	
— Avg hours per country-level assessment	hours	

Calculate Savings

>> Export FDF

>> Import FDF



Save & Share Your Data

Use the buttons below to export your filled data as an FDF file or import data from the Business Case Questionnaire.

Open in **Adobe Acrobat** or **Adobe Reader** to activate buttons.

▶ Calculate Savings

>> Export FDF

>> Import FDF

Thank you for using the RegDesk Business Case Calculator.
— RegDesk Sales Team